

# Hosted Solutions for Dassault Systèmes



## About Outscale

- **Founded:** 2010
- **Executive Leadership:**  
Laurent Seror, Founder and Global CEO  
Robert Rosborough, US CEO
- **# of Employees:** 150
- **Global HQ:** Saint-Cloud, France
- **US HQ:** Ridgewood, NJ
- **R+D:** 15% of revenues reinvested in innovation / 30% of staff dedicated to R+D
- **Data Centers:** Ten globally, including four in the US. Outscale plans to add 12 additional data centers over the next three years
- **Key Partners:** Cisco, Intel, NetApp and Nvidia

Outscale provides hosted solutions for a wide variety of Dassault Systèmes products. The Dassault Systèmes hosted solution provides the physical server for Dassault Systèmes' License Enrollment, as well as Virtual Machines (VMs) to support remote user connections. Outscale also provides dedicated Technical Account Managers throughout the entire implementation process to assist with setup and optimization of the solution.

Outscale's hosted solution allows the company to offer on-demand pricing, which keeps the cost to run the software extremely low compared to what it would cost to acquire, implement and manage on premise hardware. Multiple VM options are available based upon consumption needs, including customized VMs which reduce cost by providing exactly what is needed by a customer.

Outscale operates data centers around the world, with ten points of presence throughout North America, Europe and Asia. This global footprint offers multi-national customers the ability to deploy globally. It also offers a Multi-Cloud solution for organizations that wish to implement Business Continuity Plans through increased redundancy.

Outscale offers a world-class architecture, and partners with tier one providers, including Cisco, Intel, NetApp and Nvidia.



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